

**3 Elective
NJ CE
Credits**

C20169236

Passaic County Board of REALTORS®

Essentials of the Short Sale Transaction

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At the conclusion of this course, the licensee will understand:

- The definition and the particularities of the short sale transaction, and how it differs from foreclosure
- The obligations of the real estate licensee (disclosures, advertising, permissions and negotiations)
- The general requirements and components of the short sale package



Instructed by:
Isabelle Perkins

When:
Thursday, March 2, 2017

Where:
PCBOR® Board office
204 Berdan Avenue, Wayne

Time:
9:00 AM-12:00PM

\$30. PCBOR Members
\$50. Non PCBOR Members

If you have a special need that requires special accommodation, please contact us immediately at 973.305.1100

Licensees must arrive on time and remain for the duration of the course to receive NJ Continuing Education Credit.