



Passaic County Board of REALTORS®



Tap into a Growth Market: Affordable Homes

Expanding Housing Opportunities

Course # C20161059

4 Elective Credits

Instructed by: Diana Bustamante

Date: Friday, Sept. 29, 2017

Time: 9:30am-2pm

\$20 Members · \$40 Non-members

Location: Passaic County
Board of REALTORS®
204 Berdan Ave., Wayne, NJ

Register: PCBOR.com

If you have a special need that requires accommodations,
please contact us 973-305-1100

Take Expanding Housing

Opportunities and get the facts

Expanding Housing Opportunities is a four-hour course on affordable housing opportunities and how to get clients into them.

Participants learn:

- How affordability affects the housing market, your client, your business, and your community.
- Financing options including local, state, federal, and nonprofit assistance programs for buyers and renters.
- Partnerships to expand housing opportunities through advocacy, workforce housing initiatives, and green building concepts.

Working families and first-time buyers who planned ahead are finding they can now afford to buy. That's good news for real estate agents, especially if you learn all you can about these prospects. Besides tapping into a new market, you can become a valuable resource and a leader in your community.