

# Start Pricing Homes with Confidence.



## Register for the Pricing Strategies: Mastering the CMA course.

The key to competitive home pricing is becoming proficient at comparative market analyses (CMAs).

In the Pricing Strategies: Mastering the CMA course, you will learn how to evaluate the existing real estate market to take the guesswork out of pricing homes.

**As the core requirement for the Pricing Strategy Advisor (PSA) certification, this course will enable you to:**

- Determine the market-based value range of a home
- Choose the most appropriate comparables for a property
- Compile a CMA report for proper presentation
- Collaborate with appraisers

**Take the Pricing Strategies: Mastering the CMA course and become a recognized leader in home pricing.**

Visit [PricingStrategyAdvisor.org](http://PricingStrategyAdvisor.org) to learn how to earn the PSA certification.



**Approved for 6 Elective CE Credits**

Members: \$99 Non-Members: \$125

DATE: Tuesday, June 2, 2020

TIME: 9:00 A.M. - 5:00 P.M.

Toms River Location  
271 Lakehurst Road, Toms River, NJ  
080755

Instructor: Anita Fedorochko, ABR, RSPS, GREEN,  
MRP, SFR, SRES

**REGISTER AT: [www.nexusaor.com](http://www.nexusaor.com)**

