

# WEALTH BUILDING FOR THE SELF EMPLOYED

**FREE**

To PCBOR  
MEMBERS



**THURSDAY  
MARCH 30, 2017  
11AM-1PM**

**Instructed by:  
NEAL GORDON  
Creative Financial  
Services**

**A Lunch and  
Learn Event**

**DESCRIPTION:** Successful Real Estate Professionals enjoy careers with the potential of earning a high income. However, simply being a high earner doesn't automatically translate into building your wealth or reaching your financial goals. Inconsistent cash flow, ever-changing regulations and simply having a singular focus on generating revenue may lead to big problems as you try to sustain your success.

This program will discuss the various aspects involved in successfully "running a business" as a Real Estate Professional such as managing, protecting and growing your wealth. Enjoying the kind of lifestyle and retirement that you work so hard for requires an understanding of the critical issues, making informed decisions and continually reviewing your results.

**TOPICS:** Benefits/Risk Management · Life Insurance · Medical and Health Insurance · P&C Insurance · Income Continuation Insurance · Taxes · Cash Flow · Liquidity & Expenses · Retirement Planning · Savings

**Location:** PASSAIC COUNTY BOARD OF REALTORS®  
204 BERDAN AVE., Wayne, NJ

*A lite lunch and  
beverages will be  
served at the  
conclusion of this  
presentation.*

**\*If you have a disability or special need that requires special accommodations please call the board office 973-305-1100**

**\*\*Non CE– Informational course presented by Creative Financial Services, PCBOR assumes no responsibility for the content of courses held by affiliate partners.**