

Passaic County Board of REALTORS®



Realtor® Educational Event Things to Know to Help Sell Homes Faster

Affiliate Workshop presented by:

Meaghan Forte, First American Title Company

Tools to increase marketing capabilities including how to host a mega open house for under \$100, how to build an 18 point farm from scratch and calculate your return on your investment and how to use a title plant resource for grow your business

Jonathan Ortiz, Alterra Home Loans

Loan products to assist with Open house and post card marketing. Niche products to maximize buyers options such as FHA 100% CLTV, Foreign Nationals, FHA Mixed Used Properties and much more!

Carlos Capellan, State Farm Insurance

Things to know in order to minimize or avoid insurance related issues.

In this interactive and informative workshop the presenters will discuss how to minimize your expense and increase your results with effective marketing, niche loan products to maximize buyers options including financing options available exclusively for foreign nationals, and answers to the most frequently asked questions by realtors concerning home and flood insurance. We promise you'll learn something new and have fun in the process. Join us!!!



**A light lunch and beverages
will be served at the
end of this presentation**

Passaic County Board of REALTORS®

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The Passaic County Board of REALTORS® appreciates the generous support of its Affiliate Members and affords them the opportunity of using the Board meeting room for their conduct of member seminars and informational meetings. The Board does not endorse nor is it in any manner responsible for the products or services offered by its Affiliate Members.

Sponsors are provided with contact information for attendees at the events they sponsor.

Date:

Monday, August 14, 2017

Time:

11:00am—1:30pm

Location:

204 Berdan Avenue
Wayne, New Jersey 07470

Registration Required

www.pcbor.com

Space is Limited!